LUXURY PORTFOLIO INTERNATIONAL® MENAGGIO/LAKE COMO, ITALY | PRICE UPON REQUEST

## DESTESSION STATISTICS

Well Connected.<sup>™</sup>

luxuryportfolio.com







Reach the largest audience possible outside of your local market



Exposure for your high-end listings to national and global buyers

marketing to the high-networth and tangible results at the best value



## Targeted



## Education

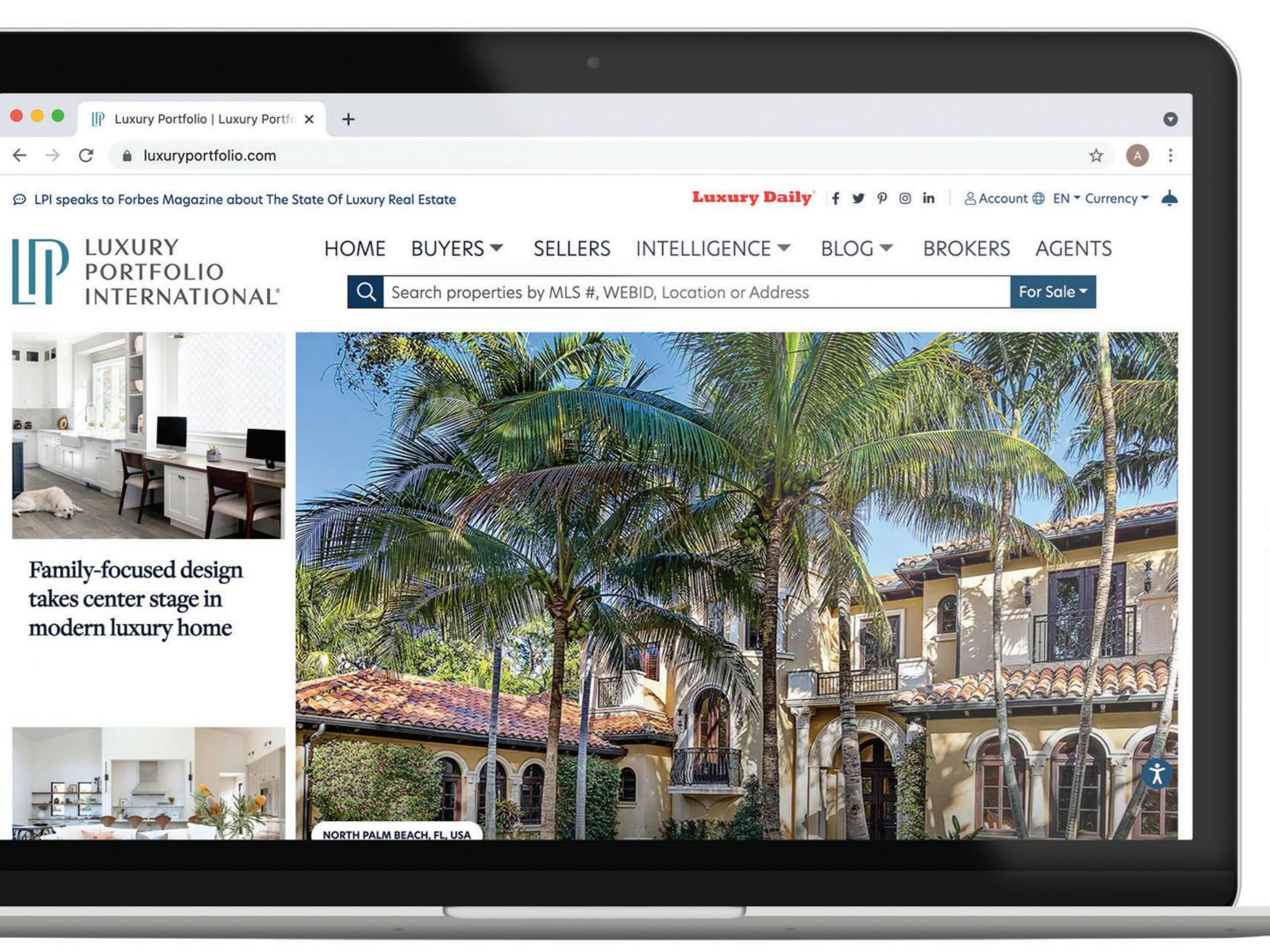
and the latest research about today's luxury consumer



## Connections

to the finest, most reputable and powerful companies in the industry

## luxuryportfolio.com



# More than 50,000 listings are marketed by LPI each year



### WEBSITE QUICK FACTS:

- → Targeted to the high-networth individuals
- → 9 languages
- $\rightarrow$  60+ currencies
- → Responsive to all devices

The Company You Keep

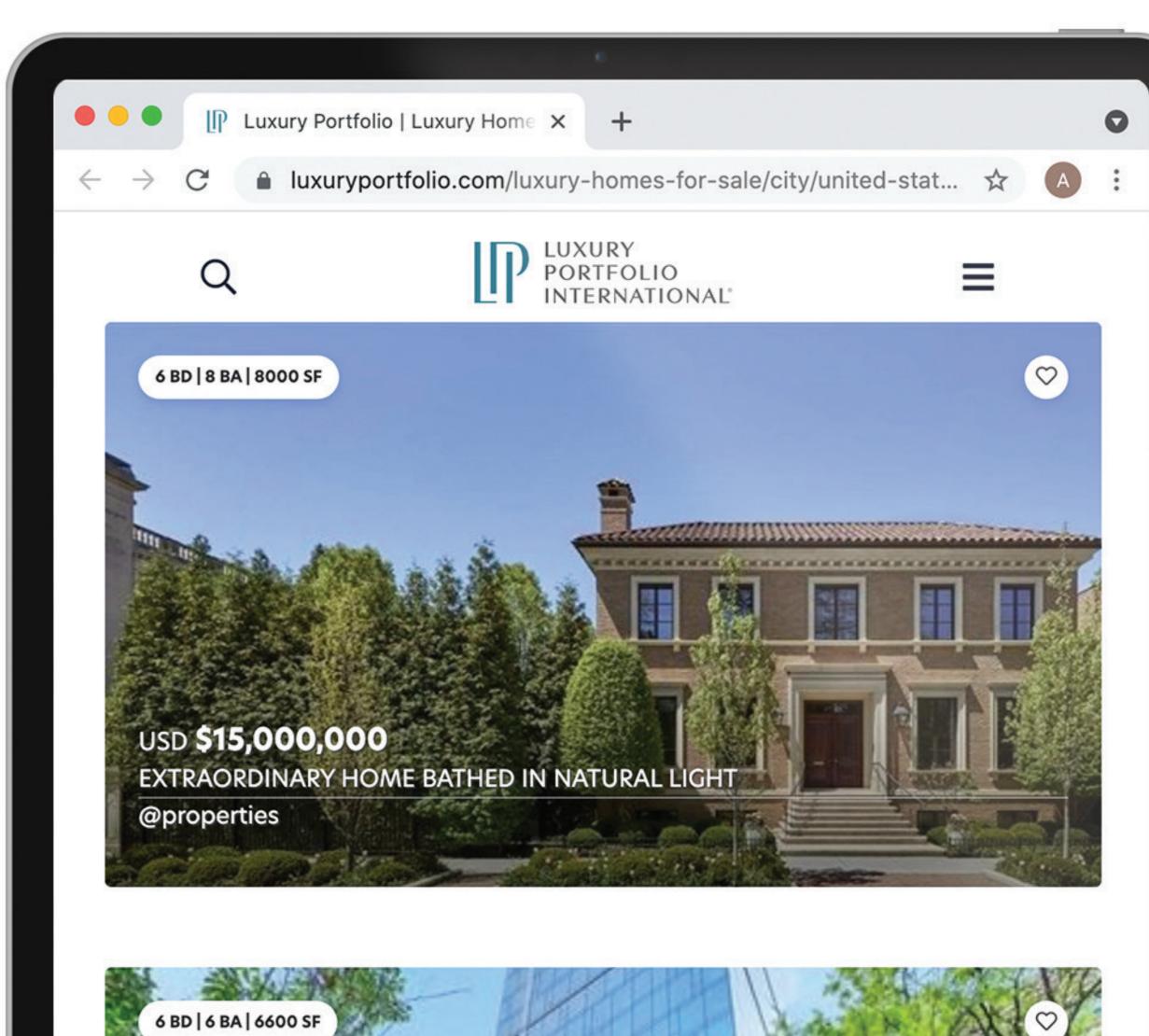
**TOTAL INVENTORY:** 

\$52.8 BILLION

**AVERAGE PRICE:** 

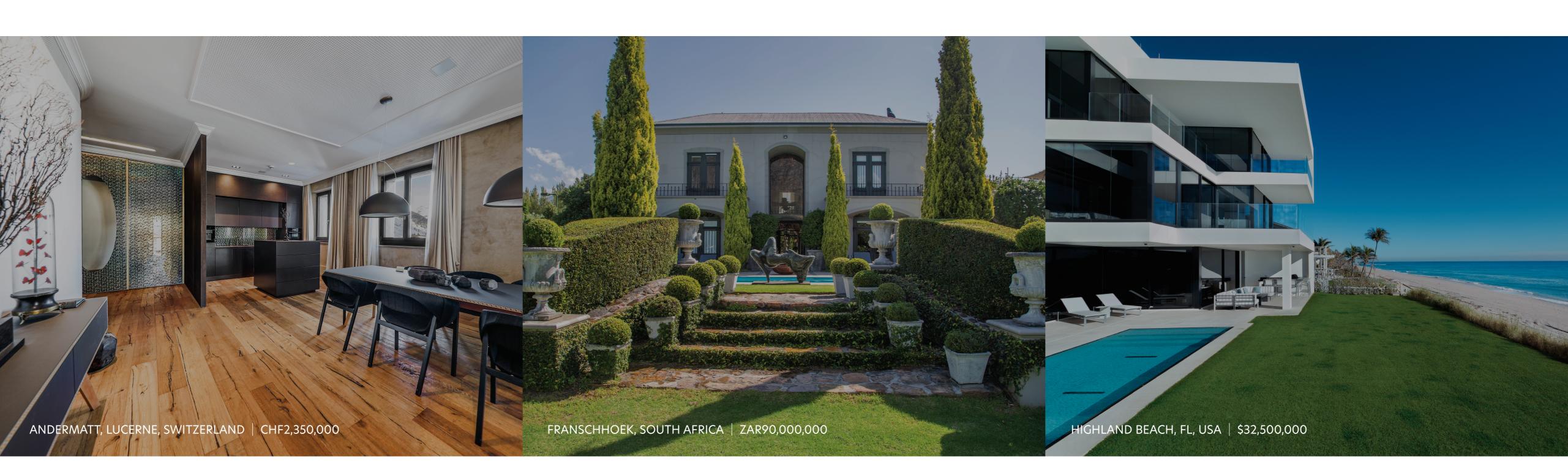
\$2.5 MLLON

Many renowned, celebrity homes and exclusive listings





## Top Listings Snapshot





\$5,000,000-\$9,999,999: PROPERTIES



\$10,000,00 AND ABOVE:

**PROPERTIES** 

## More U.S. home sales volume than any other real estate network, franchise or brokerage brand

\*Sourced from REAL Trends 500 for 2020, realtrends.com.

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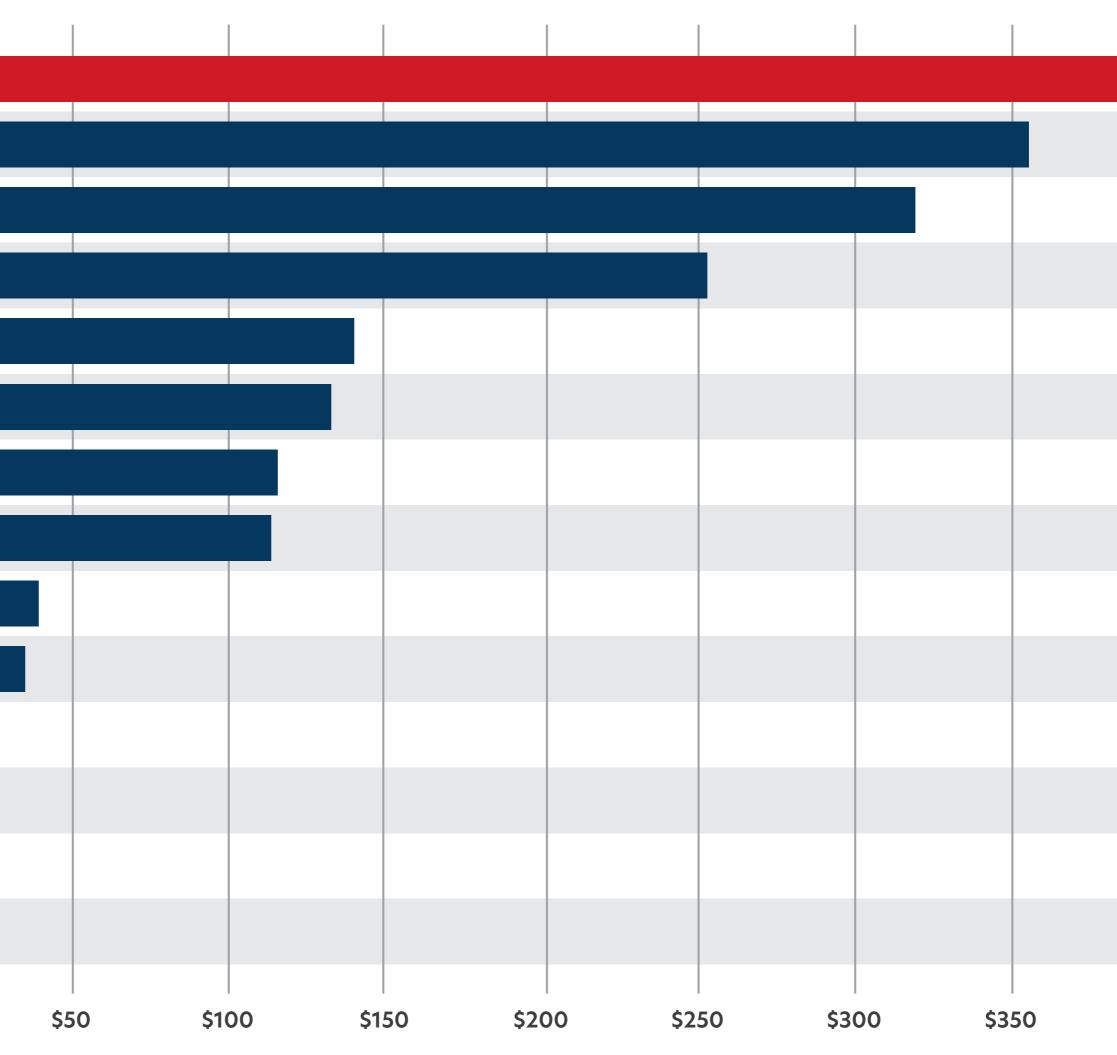


## U.S. Home Sales — Volume Shown in Billions of Dollars

| Leading Real Estate Companies of the World® | \$405 |  |
|---|-------|--|
| Keller Williams                             | \$353 |  |
| Coldwell Banker                             | \$317 |  |
| Compass                                     | \$251 |  |
| Berkshire Hathaway Home Services            | \$139 |  |
| eXp Realty                                  | \$132 |  |
| Sotheby's International Realty              | \$115 |  |
| RE/MAX                                      | \$113 |  |
| Century 21                                  | \$39  |  |
| HomeSmart International                     | \$35  |  |
| Better Homes & Gardens                      | \$17  |  |
| United Real Estate                          | \$14  |  |
| ERA   | \$13  |  |
| Corcoran                                    | \$12  |  |
|   |       |  |

### LUXURY PORTFOLIO INTERNATIONAL<sup>®</sup> | 7

\$400



## Total U.S. Properties — Over \$1 Million

| luxuryportfolio.com      | 12,260 |     |       |          |         |          |          |           |
|--------------------------|--------|-----|-------|----------|---------|----------|----------|-----------|
| sothebysrealty.com       | 9,403  |     |       |          |         |          |          |           |
| compass.com              | 5,311  |     |       |          |         |          |          |           |
| coldwellbankerluxury.com | 4,727  |     |       |          |         |          |          |           |
| christiesrealestate.com  | 3,005  |     |       |          |         |          |          |           |
| elliman.com              | 2,528  |     |       |          |         |          |          |           |
| engelvoelkers.com        | 1,317  |     |       |          |         |          |          |           |
| kwluxuryhomes.com        | 871    |     |       |          |         |          |          |           |
| theagencyre.com          | 353    |     |       |          |         |          |          |           |
|                          | (      | 2,0 | 000 4 | ,000 6,0 | 000 8,0 | 000 10,0 | 000 12,0 | 00 14,000 |

Source: Scott Business Consulting June 2022. Chart compares brands with luxury positioning and a dedicated website with the ability to determine the difference between company exclusive properties and IDX listings.

Truly Global Luxury

OF THE LISTINGS ON LUXURYPORTFOLIO.COM **ARE PRICED AT \$1 MILLION** AND/OR ABOVE

| luxuryportfolio.com      | 84.60%  |     |     |     |     |    |
|--------------------------|---------|-----|-----|-----|-----|----|
| christiesrealestate.com  | 79.28%  |     |     |     |     |    |
| chinstlesrediestate.com  | /9.20/0 |     |     |     |     |    |
| coldwellbankerluxury.com | 53.81%  |     |     |     |     |    |
|                          |         |     |     |     |     |    |
| compass.com              | 53.55%  |     |     |     |     |    |
| sothebysrealty.com       | 53.14%  |     |     |     |     |    |
| 11.                      |         |     |     | _   |     |    |
| elliman.com              | 47.67%  |     |     |     |     |    |
| theagencyre.com          | 42.74%  |     |     |     |     |    |
|                          |         |     |     |     |     |    |
| engelvoelkers.com        | 33.23%  |     |     |     |     |    |
| kwluxuryhomes.com        | 24.85%  |     |     |     |     |    |
|                          |         |     |     |     |     |    |
|                          | 0%      | 20% | 40% | 60% | 80% | 10 |

Source: Scott Business Consulting June 2022. Chart compares brands with luxury positioning and a dedicated website with the ability to determine the difference between company exclusive properties and IDX listings.

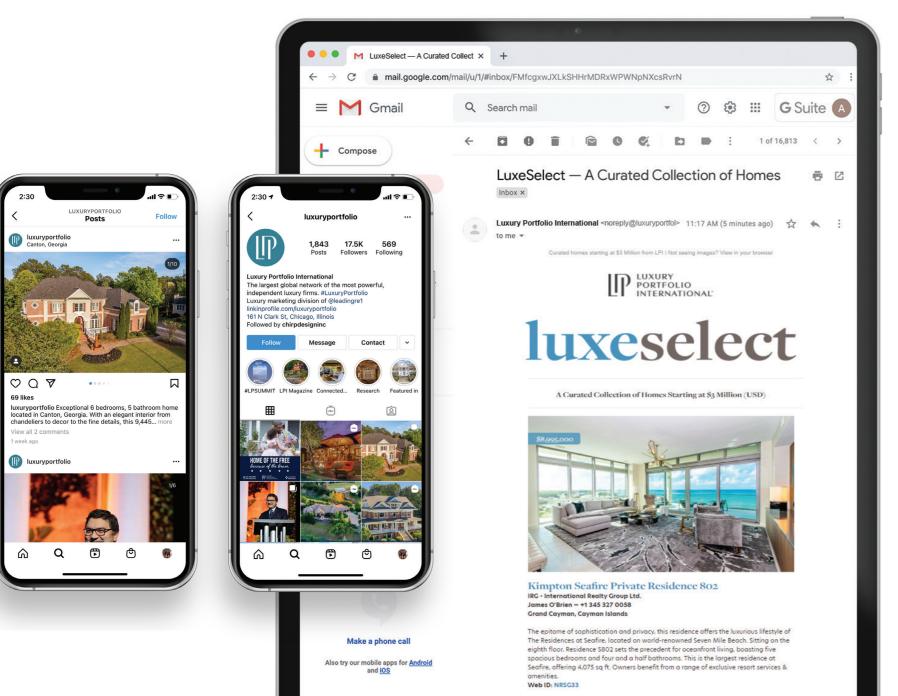
0%

## LPI Brand Reach — Print & Digital Advertising

### **THROUGH OUR BRAND AND CO-OP CAMPAIGNS:**

## SY NNI I()INPRESSIONS

(January-June 2022)





MANSION

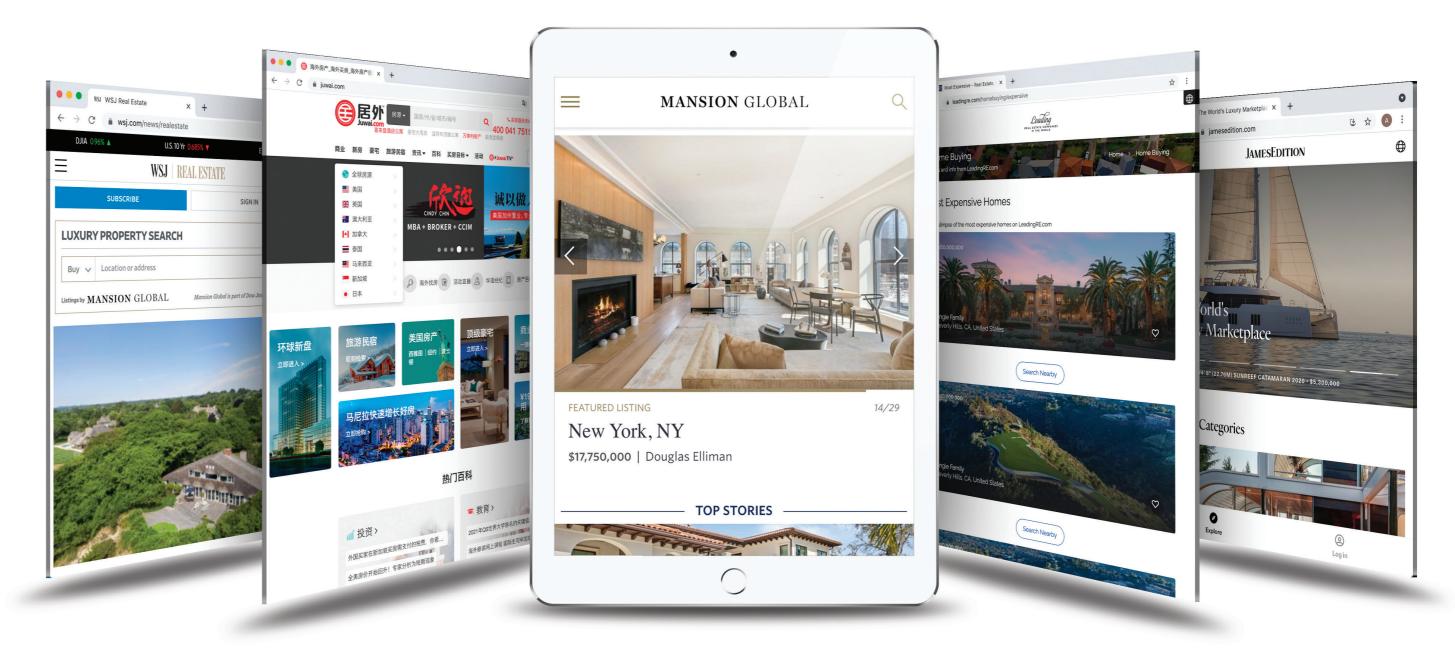




## LPI Brand Reach — Online Listing Exposure

## **OUR SYNDICATION PARTNERS HAVE RECEIVED** UKF IHA 2.3 BILICFV/FV/S

IN JUST 6 MONTHS COMBINED (January-June 2022)



### THE WALL STREET JOURNAL.

wsj.com

## **JAMESEDITION**

jamesedition.com

### MANSION GLOBAL

mansionglobal.com

barrons.com and Penta online



FINANCIAL TIMES

ft.com



juwai.com

BARRON'S PENTA

REAL ESTATE COMPANIES 약 THE WORLD

leadingre.com

**COUNTRY LIFE** 

countrylife.co.uk





MarketWatch

marketwatch.com



WeChat

## LPI Brand Reach — Press & Social Media

THROUGH OUR LISTING COVERAGE AND THOUGHT LEADERSHIP:

## RII ION IMPRESSIONS\*

**IN JUST 6 MONTHS** (January-June 2022)

CISION



### inman yahoo! **Luxury Daily** THE WEEK **RISMedia** MANSION GLOBAL



\*These numbers are garnered chiefly through the CISION Communications Cloud,® a global platform which features a suite of metrics and automated analyses that translate press activities and earned media coverage into important insights and verifiable return-on-investment.

### People Robb Report The New York Times



Plus, **42 million impressions** through our relationship with HGTV's Ultimate House Hunt!

Global Connections



## 1.2 MILLION

**GLOBAL TRANSACTIONS** 



## 136,000

SALES ASSOCIATES





## 550 Member companies

70+

COUNTRIES



## LUXURY PORTFOLIO INTERNATIONAL®

LuxeXchange: Member Portal Visit "Program Information" for additional materials and resources at xchange.luxuryportfolio.com

Digital Listing Presentation Need more details or talking points about LPI? Check out **luxurylistingpresentation.com** 

## EARNACRE

